

Grain, Pulse and Oilseed Council Annual Report | 2023

The Organic Trade Association (OTA)'s **Grain, Pulse and Oilseed Council** is made up of member companies with a role in the organic grain, pulse and oilseed space covering the entire supply chain from growers to processors to manufacturers. Council members are committed to ensuring the resilience and profitability of organic grain, pulse, and oilseed production in the United States. The Council was first established in 2015 in response to concerns about organic grain shortages, both for food and animal feed, which had forced companies to import large amounts of organic grain and limited new product development. Within the Council, members work together to identify and overcome barriers to domestic organic grain acreage growth by understanding key challenges and providing recommendations for pre-competitive supply chain solutions.

Council Highlights | 2023



- Meeting attendance up 17% from 2022
- Membership up 33% from 2022
- Member round table discussions on:
 - USDA Organic Transition Initiative
 - Organic Opportunity Communications Toolkit



- Facilitated expert briefings on:
 - Regenerative Agriculture Program
 - Organic Grain Market Overview
 - SOE Implementation (several updates)
 - Organic Agronomy Training Service

Council Priorities | 2024



- Engagement and representation among the Grains Council
- Promoting organic as a solution to climate change
- Sharing and/or developing data resources for business decision-making and supply chain transparency
- Incentivizing and removing barriers to transition to organic production
- Promoting the distinct value proposition of 'organic'

Why participate?



- Community, connection, and education
- Discover and unlock opportunities that otherwise wouldn't have existed
- Ensure members of the grains sector are in the flow of relevant industry, policy, and regulatory information
- Access to thought leaders, subject matter experts and policymakers
- Gain a macro view on issues that matter to the sector
- Get real-time access to data and resources

COUNCIL MEMBERS



The Grain, Pulse and Oilseed Council is led by Edward Fish (Bay State Milling Company) as Chair, Tobi Strohan (Sunrise Food International) as Vice Chair and Matt Nidlinger (Consolidated Grain & Barge, Co.) as Secretary. If you are interested in joining the Council, please contact Danielle Cote (DCote@ota.com).



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