

## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.



Alaska reported **1,292 certified organic acres** in 2022 and 12 organic businesses.



Vegetables, tomatoes, and herbs are the top organic crops in Alaska.



**92% of U.S. households** stock organic food in their kitchens.



28% of organic farms in the country **plan to increase production** over the next 5 years.

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Alabama reported **6,668 certified organic acres** in 2022.



**71% of Alabama households** are buying organic.



Milk, cattle, and tomatoes are the top organic commodities in Alabama.



33% of Alabama organic farms plan on increasing production over the next 5 years.



Organic Operations by Alabama **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| AL01     | 1                  |
| AL02     | 6                  |
| AL03     | 6                  |
| AL04     | 2                  |
| AL05     | 3                  |
| AL06     | 3                  |
| AL07     | 10                 |



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Arkansas has **149 organic businesses.**



Arkansas organic commodity sales **increased 100%** from 2019 to 2021 to **\$110.5M annually.**



**73% of Arkansas households** are buying organic.



Eggs, chicken, and tomatoes are the top organic commodities in Arkansas.



Arkansas ranks **8th in the nation for organic animals** with \$48M in farmgate sales in 2021.



Organic Operations by Arkansas **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| AR01     | 60                 |
| AR02     | 16                 |
| AR03     | 43                 |
| AR04     | 30                 |

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Arizona has **239 organic businesses** and reported **34,038 certified organic acres** in 2021.



**90% of Arizona households** are buying organic.



Lettuce, broccoli, and celery are the top organic crops in Arizona.



Arizona ranks **7th in the nation for organic crops** with \$132M in farmgate sales in 2021.



OREI and ORG have provided \$3.4M in funding to Arizona.



Organic Operations by Arizona **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| AZ01     | 17                 |
| AZ02     | 17                 |
| AZ03     | 19                 |
| AZ04     | 21                 |
| AZ05     | 12                 |
| AZ06     | 20                 |
| AZ07     | 77                 |
| AZ08     | 6                  |
| AZ09     | 50                 |



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reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.



California **ranks 1st** in the nation with **5,055 organic businesses** and **organic commodity sales totaling \$3.5B.**



**90% of California households** are buying organic.



California boasts 26% of all organic acreage in the U.S., reporting 1,717,157 organic acres in 2021.



Chickens, strawberries, and grapes are the top organic commodities in California.



74% of counties in California are Organic Hotspots.\*

*\*Organic Agricultural Hotspots boost local household incomes by an average of \$1,014 compared to Conventional Agriculture Hotspots.*





## Organic Operations by California Congressional District:

| District | Organic Operations | District | Organic Operations |
|----------|--------------------|----------|--------------------|
| CA01     | 308                | CA27     | 17                 |
| CA02     | 553                | CA28     | 19                 |
| CA03     | 84                 | CA29     | 29                 |
| CA04     | 468                | CA30     | 14                 |
| CA05     | 83                 | CA31     | 46                 |
| CA06     | 12                 | CA32     | 37                 |
| CA07     | 32                 | CA33     | 17                 |
| CA08     | 40                 | CA34     | 37                 |
| CA09     | 114                | CA35     | 57                 |
| CA10     | 17                 | CA36     | 37                 |
| CA11     | 29                 | CA37     | 23                 |
| CA12     | 72                 | CA38     | 33                 |
| CA13     | 348                | CA39     | 34                 |
| CA14     | 36                 | CA40     | 27                 |
| CA15     | 22                 | CA41     | 36                 |
| CA16     | 35                 | CA42     | 77                 |
| CA17     | 12                 | CA43     | 28                 |
| CA18     | 368                | CA44     | 31                 |
| CA19     | 213                | CA45     | 43                 |
| CA20     | 112                | CA46     | 36                 |
| CA21     | 216                | CA47     | 39                 |
| CA22     | 120                | CA48     | 283                |
| CA23     | 26                 | CA49     | 91                 |
| CA24     | 269                | CA50     | 50                 |
| CA25     | 125                | CA51     | 23                 |
| CA26     | 144                | CA52     | 31                 |

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a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%**



of U.S. households stock organic food in their kitchens.



Colorado ranks **4th in the nation** for total organic acreage, with **456,415 certified organic acres** reported in 2021.



**90% of Colorado households** are buying organic.



Eggs, cattle, and hay are the top organic commodities in Colorado.



Colorado organic commodity sales **increased 37%** from 2019 to 2021 to **\$252.7M annually.**



Organic Operations by Colorado **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| CO01     | 46                 |
| CO02     | 118                |
| CO03     | 166                |
| CO04     | 95                 |
| CO05     | 11                 |
| CO06     | 14                 |
| CO07     | 42                 |
| CO08     | 51                 |

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28% of organic farms in the country **plan to increase production** over the next 5 years.

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reported organic acres across the country.

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of U.S. households stock organic food in their kitchens.

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Ranking **1st in the nation for the proportion of organic land**, 22% of Connecticut agriculture land is organic, with **83,081 certified organic acres.**



**87% of Connecticut households** are buying organic.



Tomatoes, squash, and lettuce are the top organic crops in Connecticut.



Connecticut organic commodity sales increased by 11% from 2019 to 2021.



Connecticut has 141 organic businesses.



Organic Operations by Connecticut **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| CT01     | 19                 |
| CT02     | 34                 |
| CT03     | 20                 |
| CT04     | 26                 |
| CT05     | 42                 |



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reported organic acres across the country.

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of U.S. households stock organic food in their kitchens.



Delaware has 33 organic businesses.



**75% of Delaware households** are buying organic.



Corn, chicken, and vegetables are the top organic commodities in Delaware.



OREI has provided \$150K in funding to Delaware.



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reported organic acres across the country.

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Ranking 20th in the nation, Florida has **435 organic businesses.**



**82% of Florida households** are buying organic.



Florida reported **87,436 certified organic acres** in 2021.



Strawberries, tomatoes, and blueberries are the top organic crops in Florida.



OREI and ORG have provided \$11M in funding to Florida over the lifetime of the programs.



Florida organic commodity sales **increased 26%** from 2019 to 2021 to **\$108.7M annually.**



**Organic Operations by Florida Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| FL01     | 58                 |
| FL02     | 35                 |
| FL03     | 9                  |
| FL04     | 8                  |
| FL05     | 16                 |
| FL06     | 12                 |
| FL07     | 9                  |
| FL08     | 42                 |
| FL09     | 26                 |
| FL10     | 29                 |
| FL11     | 12                 |
| FL12     | 48                 |
| FL13     | 12                 |
| FL14     | 7                  |

| District | Organic Operations |
|----------|--------------------|
| FL15     | 27                 |
| FL16     | 18                 |
| FL17     | 12                 |
| FL18     | 35                 |
| FL19     | 12                 |
| FL20     | 26                 |
| FL21     | 20                 |
| FL22     | 7                  |
| FL23     | 22                 |
| FL24     | 15                 |
| FL25     | 13                 |
| FL26     | 34                 |
| FL27     | 19                 |
| FL28     | 18                 |

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a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

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reported organic acres across the country.

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Ranking 24th in the nation, Georgia has **323 organic businesses** and reported **111,898 certified organic acres** in 2021.



Georgia organic commodity **sales increased 45%** from 2019 to 2021, to **\$75.8M annually.**



Eggs, blueberries, and onions are the top organic commodities in Georgia.



47% of Georgia organic farms plan on increasing production over the next five years.



Organic Operations by Georgia Congressional District:

| District | Organic Operations |
|----------|--------------------|
| GA01     | 58                 |
| GA02     | 35                 |
| GA03     | 9                  |
| GA04     | 8                  |
| GA05     | 16                 |
| GA06     | 12                 |
| GA07     | 9                  |
| GA08     | 42                 |
| GA09     | 26                 |
| GA10     | 29                 |
| GA11     | 12                 |
| GA12     | 48                 |
| GA13     | 12                 |
| GA14     | 7                  |



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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.



of U.S. households stock organic food in their kitchens.



Hawai'i has **144 organic businesses.**



Hawai'i organic commodity **sales totaled \$17.5M** in 2021.



42% of organic farms in Hawai'i plan on increasing production over the next five years.



Hawai'i reported **60,992 certified organic acres** in 2021.



Lettuce, macadamias, and coffee are the top organic crops in Hawai'i.



Organic Operations by Hawai'i Congressional District:

| District | Organic Operations |
|----------|--------------------|
| HI01     | 15                 |
| HI02     | 129                |

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Ranking **6th in the nation**, Iowa has 1,086 organic businesses.



Iowa is 5th in the nation for organic farmgate sales with \$159M in 2021.



Iowa organic commodity **sales increased by 64%** from 2019 to 2021 to **\$237.6M annually.**



OREI and ORG have provided \$14M in funding to Iowa over the lifetime of the programs.



Corn, soybeans, and eggs are the top organic commodities in Iowa.



Organic Operations by Iowa **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| IA01     | 325                |
| IA02     | 342                |
| IA03     | 186                |
| IA04     | 235                |



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Ranking 22nd in the nation, Idaho has **367 organic businesses.**



Idaho is **4th in the nation** for organic milk farmgate sales with \$114M in 2021.



**88% of Idaho households** are buying organic.



Idaho reported **345,363 certified organic acres** in 2021.



Milk, hay, and barley are the top organic commodities in Idaho.



Organic Operations by Idaho Congressional District:

| District | Organic Operations |
|----------|--------------------|
| ID01     | 99                 |
| ID02     | 268                |

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reported organic acres across the country.

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Ranking 14th in the nation, Illinois has **735 organic businesses.**



Illinois organic commodity sales **increased 74%** from 2019 to 2021 to **\$129.8M annually.**



Illinois is **9th in the nation for organic crops** with \$107M in 2021 farmgate sales.



Corn, soybeans, and eggs are the top organic commodities in Illinois.



OREI and ORG have provided \$21M in funding to Illinois over the lifetime of the programs.



41% of Illinois organic farms plan on increasing production over the next five years.



Organic Operations by Illinois  
**Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| IL01     | 19                 |
| IL02     | 71                 |
| IL03     | 36                 |
| IL04     | 30                 |
| IL05     | 13                 |
| IL06     | 14                 |
| IL07     | 16                 |
| IL08     | 20                 |
| IL09     | 15                 |
| IL10     | 36                 |
| IL11     | 38                 |
| IL12     | 34                 |
| IL13     | 24                 |
| IL14     | 33                 |
| IL15     | 104                |
| IL16     | 160                |
| IL17     | 69                 |

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Ranking **9th** in the nation, Indiana has **933 organic businesses.**



**78% of Indiana households** are buying organic.



Indiana reported **110,847 organic acres** reported in 2022.



Indiana is **7th in the nation** for organic animal and egg sales with \$59M and \$57M, respectively, in 2021.



OREI has provided \$8M in funding to Indiana.



Organic Operations by Indiana **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| IN01     | 14                 |
| IN02     | 192                |
| IN03     | 454                |
| IN04     | 52                 |
| IN05     | 32                 |
| IN06     | 71                 |
| IN07     | 19                 |
| IN08     | 70                 |
| IN09     | 27                 |



**\$69+ billion**

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Kansas has 208 organic businesses.



**79% of Kansas households** are buying organic.



28% of organic farms in the country **plan to increase production** over the next 5 years.



Kansas reported **102,802 organic acres** in 2021.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



In 2021, Kansas organic commodity **sales totaled \$66M.**



Wheat, corn, and soybeans are the top organic crops in Kansas.

reported organic acres across the country.



**Organic Operations by Kansas Congressional District:**

**92%**

of U.S. households stock organic food in their kitchens.

| District | Organic Operations |
|----------|--------------------|
| KS01     | 128                |
| KS02     | 43                 |
| KS03     | 21                 |
| KS04     | 16                 |

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Kentucky has **233 organic businesses** and reported **80,545 organic acres** in 2021.



Kentucky organic commodity sales **increased 84%** from 2019 to 2021 to **\$70.9M annually.**



Kentucky is **8th in the nation** for organic egg farmgate sales, with \$54M in 2021.



**78% of Kentucky households** are buying organic.



Eggs, milk, and soybeans are the top organic commodities in Kentucky.



Organic Operations by Kentucky **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| KY01     | 124                |
| KY02     | 20                 |
| KY03     | 12                 |
| KY04     | 31                 |
| KY05     | 13                 |
| KY06     | 33                 |



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Louisiana has 38 organic businesses.



**73% of Louisiana households** are buying organic.



Louisiana organic commodity sales totaled \$9.6M in 2021.



Milk, cattle, and rice are the top organic commodities in Louisiana.



Louisiana reported **17,312 organic acres** in 2022.



Organic Operations by Louisiana **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| LA01     | 5                  |
| LA02     | 6                  |
| LA03     | 5                  |
| LA04     | 1                  |
| LA05     | 17                 |



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reported organic acres across the country.



**92%** of U.S. households stock organic food in their kitchens.



Massachusetts has **267 organic businesses.**



**85% of Massachusetts households** are buying organic.



50% of counties in Massachusetts are organic hotspots.\*



Massachusetts organic commodity **sales totaled \$28M** in 2021.



Milk, lettuce, and cranberries are the top organic commodities in Massachusetts.



Organic Operations by Massachusetts **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| MA01     | 22                 |
| MA02     | 68                 |
| MA03     | 33                 |
| MA04     | 19                 |
| MA05     | 11                 |
| MA06     | 20                 |
| MA07     | 23                 |
| MA08     | 27                 |
| MA09     | 44                 |

\*Organic Agricultural Hotspots boost local household incomes by an average of \$1,014 compared to Conventional Agriculture Hotspots.



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Maryland has **186 organic businesses** with \$50.7M in organic commodity sales in 2021.



Maryland ranks **6th in the nation** for the proportion of organic farmland, with **152,358 acres** or 8% of all farmland certified organic.



**85% of Maryland households** are buying organic.



OREI and ORG have provided \$12M in funding to Maryland.



Chickens, milk, and soybeans are the top organic commodities in Maryland.



Organic Operations by Maryland **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| MD01     | 64                 |
| MD02     | 26                 |
| MD03     | 14                 |
| MD04     | 6                  |
| MD05     | 4                  |
| MD06     | 52                 |
| MD07     | 12                 |
| MD08     | 8                  |



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Ranking 18th in the nation, Maine has **530 organic businesses**, with organic commodity **sales totaling \$51.8M** in 2021.



Maine ranks **4th in the nation** for the proportion of organic farmland, with **141,178 acres** or 11% of all farmland certified organic.



40% of organic farms in Maine plan on increasing production over the next five years.



OREI and ORG have provided over \$8.5M in funding to Maine.



Milk, maple syrup, and blueberries are the top organic commodities in Maine.



Organic Operations by Maine Congressional District:

| District | Organic Operations |
|----------|--------------------|
| ME01     | 183                |
| ME02     | 347                |

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Michigan ranks **7th in the nation** for certified organic acres with **311,292 acres** reported in 2022 and 12th in the nation for organic businesses with 826 total.



**83% of Michigan households** are buying organic.



Michigan organic commodity **sales increased 18%** from 2019 to 2021, to **\$271.9M annually.**



Corn, soybeans, and beans are the top organic crops in Michigan.



Organic Operations by Michigan **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| MI01     | 97                 |
| MI02     | 192                |
| MI03     | 37                 |
| MI04     | 63                 |
| MI05     | 92                 |
| MI06     | 27                 |
| MI07     | 53                 |
| MI08     | 26                 |
| MI09     | 204                |
| MI10     | 7                  |
| MI11     | 6                  |
| MI12     | 8                  |
| MI13     | 15                 |



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Ranking **8th in the nation**, Minnesota has **963 organic businesses.**



Minnesota reported **191,893 certified organic acres** in 2022.



Minnesota organic commodity **sales increased 32%** from 2019 to 2021, to **\$149.9M annually.**



OREI and ORG have provided \$16.5M in funding to Minnesota.



Milk, corn, and soybeans are the top organic commodities in Minnesota.



Organic Operations by Minnesota **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| MN01     | 348                |
| MN02     | 59                 |
| MN03     | 18                 |
| MN04     | 19                 |
| MN05     | 43                 |
| MN06     | 49                 |
| MN07     | 356                |
| MN08     | 72                 |



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Ranking **16th in the nation**, Missouri has **571 organic businesses** and reported **46,684 organic acres** in 2021.



Missouri is **1st in the nation** for organic egg farmgate sales with **\$142M** in 2021.



Missouri organic commodity **sales increased 79%** from 2019 to 2021, to **\$204.3M annually.**



OREI and ORG have provided **\$4.3M** in funding to Missouri.



Eggs, soybeans, and corn are the top organic commodities in Missouri.



Organic Operations by Missouri **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| MO01     | 28                 |
| MO02     | 9                  |
| MO03     | 27                 |
| MO04     | 229                |
| MO05     | 13                 |
| MO06     | 190                |
| MO07     | 45                 |
| MO08     | 30                 |



## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.



Mississippi has 28 organic businesses.



**70% of Mississippi households** are buying organic.



Mississippi organic commodity sales totaled nearly **\$23.5M** in 2021.



Milk, cattle, and corn are the top organic commodities in Mississippi.



OREI has provided \$4M in funding to Mississippi.



Organic Operations by Mississippi **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| MS01     | 5                  |
| MS02     | 7                  |
| MS03     | 11                 |
| MS04     | 5                  |

## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%** 

of U.S. households stock organic food in their kitchens.

USDA NASS 2021 Organic Survey  
Organic Integrity Database (2023)  
NielsenIQ UPC Scan Data of 100,000 Households (2016)  
NielsenIQ Panel on Demand Omnishopper (2024)



Ranking 23rd in the nation, Montana has **338 organic businesses.**



**85% of Montana households** are buying organic.



Montana organic commodity sales totaled nearly **\$23.5M** in 2021.



Montana is 3rd in the nation for organic acreage, with **478,930 certified acres** reported in 2022.



Eggs, wheat, and cattle are the top organic commodities in Montana.



Organic Operations by Montana Congressional District:



MTAL

338



## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.



**92%** of U.S. households stock organic food in their kitchens.

USDA NASS 2021 Organic Survey  
Organic Integrity Database (2023)  
NielsenIQ UPC Scan Data of 100,000 Households (2016)  
NielsenIQ Panel on Demand Omnishopper (2024)



Ranking 15th in the nation, North Carolina has **589 organic businesses** and had **\$308M in total organic commodity sales** in 2021.



North Carolina is **3rd in the nation** for organic animal farmgate sales with \$214M in 2021.



North Carolina ranks **9th in the nation** for certified organic acres with **235,855 acres** reported in 2022.



Chicken, eggs, and tobacco are the top organic commodities in North Carolina.



Organic Operations by North Carolina Congressional District:

| District | Organic Operations |
|----------|--------------------|
| NC01     | 88                 |
| NC02     | 14                 |
| NC03     | 40                 |
| NC04     | 74                 |
| NC05     | 39                 |
| NC06     | 43                 |
| NC07     | 22                 |
| NC08     | 26                 |
| NC09     | 129                |
| NC10     | 13                 |
| NC11     | 46                 |
| NC12     | 10                 |
| NC13     | 29                 |
| NC14     | 16                 |



## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%** 

of U.S. households stock organic food in their kitchens.



North Dakota has **182 organic businesses.**



**86% of North Dakota households** are buying organic.



North Dakota organic commodity sales totaled nearly **\$19M** in 2021.



North Dakota reported **55,943 certified organic acres** in 2022.



Wheat, buckwheat, and hay are the top organic crops in North Dakota.



Organic Operations by North Dakota Congressional District:



NDAL

182

## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%**



of U.S. households stock organic food in their kitchens.



Ranking 21st in the nation, Nebraska has **386 organic businesses** and reported **218,199 certified organic acres** in 2022.



Nebraska ranks **4th in the nation** for organic animals with over \$106M in 2021 farmgate sales.



Nebraska organic commodity sales increased 5% from 2019 to 2021, to **\$193M annually.**



**75% of Nebraska households** are buying organic.



Chicken, corn, and soybeans are the top organic commodities in Nebraska.



Organic Operations by Nebraska **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| NE01     | 75                 |
| NE02     | 23                 |
| NE03     | 288                |

## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.



New Hampshire has **144 organic businesses.**



**89% of New Hampshire households** are buying organic.



New Hampshire ranks **5th in the nation** for the proportion of organic farmland, with **32,774 acres** or 8% of all farmland certified organic.



New Hampshire organic commodity **sales increased 54%** from 2019 to 2021, reaching **\$17.4M** annually.



Milk, maple syrup, and tomatoes are the top organic commodities in New Hampshire.



OREI and ORG have provided \$7M in funding to New Hampshire.



Organic Operations by New Hampshire **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| NH01     | 36                 |
| NH02     | 108                |

## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.



Ranking 19th in the nation, New Jersey has **446 organic businesses** with \$22.4M in total organic commodity sales in 2021.



**82% of New Jersey households** are buying organic.



47% of organic farms in New Jersey plan on increasing production over the next five years.



Mushrooms, tomatoes, and blueberries are the top organic crops in New Jersey.



Organic Operations by New Jersey Congressional District:

| District | Organic Operations |
|----------|--------------------|
| NJ01     | 25                 |
| NJ02     | 64                 |
| NJ03     | 24                 |
| NJ04     | 18                 |
| NJ05     | 23                 |
| NJ06     | 54                 |
| NJ07     | 58                 |
| NJ08     | 28                 |
| NJ09     | 41                 |
| NJ10     | 24                 |
| NJ11     | 51                 |
| NJ12     | 36                 |

## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.

USDA NASS 2021 Organic Survey  
Organic Integrity Database (2023)  
NielsenIQ UPC Scan Data of 100,000 Households (2016)  
NielsenIQ Panel on Demand Omnishopper (2024)



Ranking **16th in the nation**, Missouri has **571 organic businesses** and reported **46,684 organic acres** in 2021.



Missouri is **1st in the nation** for organic egg farmgate sales with **\$142M** in 2021.



Missouri organic commodity **sales increased 79%** from 2019 to 2021, to **\$204.3M annually.**



OREI and ORG have provided **\$4.3M** in funding to Missouri.



Eggs, soybeans, and corn are the top organic commodities in Missouri.



Organic Operations by Missouri **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| MO01     | 28                 |
| MO02     | 9                  |
| MO03     | 27                 |
| MO04     | 229                |
| MO05     | 13                 |
| MO06     | 190                |
| MO07     | 45                 |
| MO08     | 30                 |



## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%**



of U.S. households stock organic food in their kitchens.



New Mexico has **101 organic businesses** and reported **83,315 organic acres** in 2021.



New Mexico is **8th in the nation** in organic milk with **\$66M** in 2021 farmgate sales.



New Mexico organic **commodity sales increased 44%** from 2019 to 2021, to **\$101.6M annually.**



30% of New Mexico organic farms plan on increasing production over the next five years.



Milk, cattle, and corn are the top organic commodities in New Mexico.



Organic Operations by New Mexico **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| NM01     | 13                 |
| NM02     | 33                 |
| NM03     | 55                 |

**\$69+ billion**

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.



of U.S. households stock organic food in their kitchens.



Nevada has **108 organic businesses.**



**85% of Nevada households** are buying organic.



Nevada organic commodity sales totaled nearly **\$62.6M** in 2021.



Nevada reported **192,058 certified organic acres** in 2021.



Hay, eggs, and barley are the top organic commodities in Nevada.



Organic Operations by Nevada **Congressional District:**

|      | Organic Operations |
|------|--------------------|
| NV01 | 14                 |
| NV02 | 64                 |
| NV03 | 13                 |
| NV04 | 17                 |

USDA NASS 2021 Organic Survey  
Organic Integrity Database (2023)  
NielsenIQ UPC Scan Data of 100,000 Households (2016)  
NielsenIQ Panel on Demand Omnishopper (2024)



## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.



Ranking **2nd in the nation**, New York has **1,856 organic businesses.**



New York organic commodity sales increased 10% from 2019 to 2021 to **\$327.9M annually.**



48% of counties in New York are Organic Hotspots.\*



New York reported **335,890 certified organic acres** in 2022.



OREI and ORG have provided \$31M in funding to New York.



Milk, eggs, and cattle are the top organic commodities in New York.

*\*Organic Agricultural Hotspots boost local household incomes by an average of \$1,014 compared to Conventional Agriculture Hotspots.*





Organic Operations by New York  
**Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| NY01     | 43                 |
| NY02     | 22                 |
| NY03     | 15                 |
| NY04     | 4                  |
| NY05     | 2                  |
| NY06     | 2                  |
| NY07     | 24                 |
| NY08     | 8                  |
| NY10     | 25                 |
| NY12     | 17                 |
| NY14     | 8                  |
| NY15     | 1                  |

| District | Organic Operations |
|----------|--------------------|
| NY16     | 12                 |
| NY17     | 26                 |
| NY18     | 68                 |
| NY19     | 280                |
| NY20     | 16                 |
| NY21     | 486                |
| NY22     | 139                |
| NY23     | 162                |
| NY24     | 443                |
| NY25     | 32                 |
| NY26     | 21                 |

# \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%**



of U.S. households stock organic food in their kitchens.

USDA NASS 2021 Organic Survey  
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NielsenIQ Panel on Demand Omnishopper (2024)



Ranking 7th in the nation, Ohio has **993 organic businesses** with **136,136 certified organic acres** reported in 2021.



Ohio organic **commodity sales increased 52%** from 2019 to 2021 to **\$177.6M annually.**



Ohio is **5th in the nation** in organic eggs with \$73 million in 2021 farmgate sales.



OREI and ORG have provided over \$12 million in funding to Ohio.



Eggs, milk, and corn are the top organic commodities in Ohio.



### Organic Operations by Ohio Congressional District:

| District | Organic Operations |
|----------|--------------------|
| OH01     | 15                 |
| OH02     | 57                 |
| OH03     | 19                 |
| OH04     | 219                |
| OH05     | 99                 |
| OH06     | 30                 |
| OH07     | 164                |
| OH08     | 47                 |
| OH09     | 39                 |
| OH10     | 13                 |
| OH11     | 13                 |
| OH12     | 192                |
| OH13     | 11                 |
| OH14     | 48                 |
| OH 15    | 45                 |



## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.



**92%** of U.S. households stock organic food in their kitchens.

USDA NASS 2021 Organic Survey  
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NielsenIQ Panel on Demand Omnishopper (2024)



Oklahoma has **79 organic businesses.**



**72% of Oklahoma households** are buying organic.



Oklahoma organic commodity sales **increased 30%** from 2019 to 2021, reaching **\$13.2M annually.**



Oklahoma reported **13,214 organic acres** in 2021.



Pecans, eggs, and wheat are the top organic commodities in Oklahoma.



Organic Operations by Oklahoma **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| OK01     | 5                  |
| OK02     | 25                 |
| OK03     | 30                 |
| OK04     | 8                  |
| OK05     | 11                 |



**\$69+ billion**

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%**



of U.S. households stock organic food in their kitchens.



Ranking 10th in the nation, Oregon has **893 organic businesses** with organic commodity sales totaling **\$386.2M** in 2021.



OREI and ORG have provided 18.5M in funding to Oregon.



Oregon reported **490,355 certified organic acres** in 2021.



47% of counties in Oregon are Organic Hotspots.\*



Milk, blueberries, and hay are the top organic commodities in Oregon.

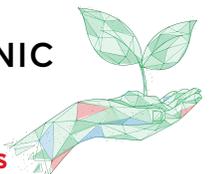


Organic Operations by Oregon **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| OR01     | 86                 |
| OR02     | 266                |
| OR03     | 85                 |
| OR04     | 167                |
| OR05     | 159                |
| OR06     | 131                |

\*Organic Agricultural Hotspots boost local household incomes by an average of \$1,014 compared to Conventional Agriculture Hotspots.

**ORGANIC**  
Good for  
**People,  
Planet &  
Business**



## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%**



of U.S. households stock organic food in their kitchens.



Ranking **4th in the nation**, Pennsylvania has **1,641 organic businesses.**



Pennsylvania is 3rd in the nation for organic farmgate sales with **\$1.09B** in 2021, a 48% increase from 2019.



OREI and ORG have provided over \$20M in funding to Pennsylvania.



Pennsylvania reported **222,756 certified organic acres** in 2021.



Chickens, eggs, and mushrooms are the top organic commodities in Pennsylvania.



## Organic Operations by Pennsylvania Congressional District:

| District | Organic Operations |
|----------|--------------------|
| PA01     | 36                 |
| PA02     | 12                 |
| PA03     | 4                  |
| PA04     | 62                 |
| PA05     | 13                 |
| PA06     | 95                 |
| PA07     | 41                 |
| PA08     | 28                 |
| PA09     | 264                |
| PA10     | 85                 |
| PA11     | 438                |
| PA12     | 8                  |
| PA13     | 254                |
| PA14     | 65                 |
| PA15     | 190                |
| PA16     | 34                 |
| PA17     | 13                 |

## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.



Rhode Island has **50 organic businesses.**



**88% of Rhode Island households** are buying organic.



Rhode Island ranks **2nd in the nation** for the proportion of organic farmland, with **8,564 acres** or 14% of all farmland certified organic.



61% of Rhode Island organic farms plan on increasing production over the next five years.



Tomatoes, onions, and lettuce are the top organic crops in Rhode Island.



Organic Operations by Rhode Island Congressional District:

| District | Organic Operations |
|----------|--------------------|
| RI01     | 15                 |
| RI02     | 35                 |

## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.

USDA NASS 2021 Organic Survey  
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NielsenIQ Panel on Demand Omnishopper (2024)



South Carolina has **106 organic businesses.**



South Carolina organic commodity sales **increased 57%** from 2019 to 2021, to **\$34M annually.**



48% of South Carolina organic farms plan on increasing production over the next 5 years.



OREI and ORG have provided \$6.6M in funding to South Carolina.



Bell peppers, squash, and tomatoes are the top organic crops in South Carolina.



Organic Operations by South Carolina Congressional District:

| District | Organic Operations |
|----------|--------------------|
| SC01     | 9                  |
| SC02     | 6                  |
| SC03     | 28                 |
| SC04     | 9                  |
| SC05     | 15                 |
| SC06     | 21                 |
| SC07     | 18                 |



## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.



South Dakota has **136 organic businesses.**



South Dakota organic commodity sales increased 48% from 2019 to 2021, reaching **\$21.4M annually.**



25% of organic farms in South Dakota plan to increase production over the next 5 years.



South Dakota reported **87,228 certified organic acres** in 2021.



Corn, Soybeans, and Hay are the top organic crops in South Dakota.



Organic Operations by South Dakota Congressional District:

| District | Organic Operations |
|----------|--------------------|
| SDAL     | 136                |

## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.



**92%** of U.S. households stock organic food in their kitchens.

USDA NASS 2021 Organic Survey  
Organic Integrity Database (2023)  
NielsenIQ UPC Scan Data of 100,000 Households (2016)  
NielsenIQ Panel on Demand Omnishopper (2024)



Tennessee has **91 organic businesses.**



Tennessee organic commodity **sales increased 81%** from 2019 to 2021, to **\$16.3M annually.**



Tennessee reported **45,479 certified organic acres** in 2021.



OREI and ORG have provided \$7.6M in funding to Tennessee.



Eggs, corn, and tomatoes are the top organic commodities in Tennessee.



Organic Operations by Tennessee **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| TN01     | 8                  |
| TN02     | 8                  |
| TN03     | 6                  |
| TN04     | 13                 |
| TN05     | 7                  |
| TN06     | 11                 |
| TN07     | 19                 |
| TN08     | 10                 |
| TN09     | 9                  |



## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.



Ranking **13th in the nation**, Texas has **800 organic businesses.**



Texas is **1st in the country for organic milk** and 4th in organic crops with \$320M and \$179M respectively in 2021 farmgate sales.



Texas organic commodity sales increased 35% from 2019 to 2021, reaching **\$572M annually.**



Texas reported **170,285 certified organic acres** in 2021.



Milk, cattle, and cotton are the top organic commodities in Texas.



Organic Operations by Texas  
**Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| TX01     | 10                 |
| TX02     | 10                 |
| TX03     | 8                  |
| TX04     | 7                  |
| TX05     | 11                 |
| TX06     | 10                 |
| TX07     | 6                  |
| TX08     | 4                  |
| TX09     | 3                  |
| TX10     | 66                 |
| TX11     | 9                  |
| TX12     | 9                  |
| TX13     | 68                 |
| TX14     | 5                  |
| TX15     | 48                 |
| TX16     | 5                  |
| TX17     | 8                  |
| TX18     | 10                 |
| TX19     | 224                |

| District | Organic Operations |
|----------|--------------------|
| TX20     | 2                  |
| TX21     | 15                 |
| TX22     | 29                 |
| TX23     | 15                 |
| TX24     | 16                 |
| TX25     | 12                 |
| TX26     | 5                  |
| TX27     | 16                 |
| TX28     | 13                 |
| TX29     | 7                  |
| TX30     | 12                 |
| TX31     | 10                 |
| TX32     | 12                 |
| TX33     | 23                 |
| TX34     | 22                 |
| TX35     | 23                 |
| TX36     | 21                 |
| TX37     | 22                 |
| TX38     | 5                  |

# \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%**



of U.S. households stock organic food in their kitchens.



Utah has **192 organic businesses.**



Utah organic commodity sales increased 17% from 2019 to 2021, to **\$31.4M annually.**



Utah reported **124,248 certified organic acres** in 2022.



OREI has provided \$6M in funding to Utah.



Eggs, wheat, and milk are the top organic crops in Utah.



Organic Operations by Utah **Congressional District:**

| District | Organic Operations |
|----------|--------------------|
| UT01     | 58                 |
| UT02     | 52                 |
| UT03     | 55                 |
| UT04     | 27                 |

## \$69+ billion

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reported organic acres across the country.



**92%** of U.S. households stock organic food in their kitchens.

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NielsenIQ Panel on Demand Omnishopper (2024)



Ranking 25th in the nation, Virginia has **303 organic businesses** and reported **25,252 certified organic acres** in 2021.



Virginia organic commodity **sales increased 70%** from 2019 to 2021, to **\$106.8M annually.**



Virginia is **6th in the nation** for organic animal farmgate sales with \$61M in 2021.



Chickens, tobacco, and milk are the top organic commodities in Virginia.



Organic Operations by Virginia Congressional District:

| District | Organic Operations |
|----------|--------------------|
| VA01     | 7                  |
| VA02     | 17                 |
| VA03     | 4                  |
| VA04     | 18                 |
| VA05     | 77                 |
| VA06     | 120                |
| VA07     | 4                  |
| VA08     | 6                  |
| VA09     | 31                 |
| VA10     | 15                 |
| VA11     | 4                  |



## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%**



of U.S. households stock organic food in their kitchens.



Ranking 11th in the nation, Vermont has **843 organic businesses** with organic commodity **sales totaling \$153M** in 2021.



**88% of Vermont households** are buying organic.



Vermont ranks **3rd in the nation** for the percentage of organic acreage, with **134,774 acres** or 12% of all farmland certified organic.



OREI and ORG have provided \$9M in funding to Vermont.



Milk, maple syrup, and cattle are the top organic commodities in Vermont.



Organic Operations by Vermont Congressional District:

| District | Organic Operations |
|----------|--------------------|
| VTAL     | 843                |

## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%**



of U.S. households stock organic food in their kitchens.



Ranking 5th in the nation, Washington has **1,355 organic businesses.**



Washington is **2nd in the nation for organic commodity sales**, which increased 29% from 2019 to 2021, to **\$1.14B annually.**



**92% of Washington households** are buying organic.



OREI and ORG have provided \$17M in funding to Washington.



Apples, eggs, and chickens are the top organic commodities in Washington.



Organic Operations by Washington Congressional District:

| District | Organic Operations |
|----------|--------------------|
| WA01     | 22                 |
| WA02     | 191                |
| WA03     | 100                |
| WA04     | 561                |
| WA05     | 115                |
| WA06     | 57                 |
| WA07     | 63                 |
| WA08     | 179                |
| WA09     | 31                 |
| WA10     | 36                 |

## \$69+ billion

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28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.



Ranking 3rd in the nation, Wisconsin has **1,791 organic businesses** and reported **283,387 certified organic acres** in 2021.



Wisconsin organic commodity sales increased 16% from 2019 to 2021, to **\$312.6M annually.**



Wisconsin is **6th in the nation** in both **organic milk and eggs** with \$107M and \$66M respectively in 2021 farmgate sales.



OREI and ORG have provided \$9M in funding to Wisconsin.



Milk, eggs, and cattle are the top organic commodities in Wisconsin.



Organic Operations by Wisconsin Congressional District:

| District | Organic Operations |
|----------|--------------------|
| WI01     | 52                 |
| WI02     | 234                |
| WI03     | 830                |
| WI04     | 17                 |
| WI05     | 79                 |
| WI06     | 134                |
| WI07     | 344                |
| WI08     | 101                |



## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

## 92%



of U.S. households stock organic food in their kitchens.



West Virginia has **47 organic businesses.**



**75% of West Virginia households** are buying organic.



West Virginia **organic commodity sales increased 73%** from 2019 to 2021, reaching \$23.1M annually.



OREI and ORG have provided \$3.1M in funding to West Virginia.



Chicken, eggs, and milk are the top organic commodities in West Virginia.



Organic Operations by West Virginia Congressional District:

| District | Organic Operations |
|----------|--------------------|
| WV01     | 10                 |
| WV02     | 37                 |

## \$69+ billion

a year U.S. organic industry is supported by over **27,600 certified organic operations nationwide.**



28% of organic farms in the country **plan to increase production** over the next 5 years.

**13% increase in farmgate commodity sales** from \$9.9B to \$11.2B annually from



reported organic acres across the country.

**92%**



of U.S. households stock organic food in their kitchens.



Wyoming has **79 organic businesses.**



**90% of Wyoming households** are buying organic.



Wyoming organic commodity sales increased 29% from 2019 to 2021, reaching **\$20M annually.**



Wyoming reported **141,626 certified organic acres** in 2022.



Wheat, hay, and millet are the top organic crops in Wyoming.



Organic Operations by Wyoming Congressional District:

| District | Organic Operations |
|----------|--------------------|
| WYAL     | 79                 |